

Matchmaking in Austria Ukrainian Businesswomen from Fashion and Textile Industry

25– 29 September 2023



TK STYLE >

<https://tkstyle.pro/en>

COTTO

www.cottokyiv.com

Gusseva
DESIGN ATELIER

www.gusseva.com.ua

VILNI

<https://vilni.design>

 **Edelvika**

<https://edelvika.com>

gárne

<https://garne.com.ua/en>

ALONA ÇINI

<https://alonacini.com/>

GUĐU

www.gudu.ua

ricca sposa

<https://riccasposa.com>

 **ЗЕРНО**
ЖИВИЙ ОДЯГ

www.zerno.fashion

 **Parasol'ka**

<https://www.parasolka.store/en>

GUSHKA

<https://gushka.ua/uk-ua/>

A Z U R I

<https://www.azuri.ua/en/catalog/>

FRAMIÖRE

<https://framioire.com>

 **TRENDY TOT**
дитячий одяг та аксесуари

www.mkarapuz.com.ua

VARNO

 **MiliLook**



Edelvika is a full cycle of production manufacturer: weaving, finishing, embroidery, sewing production. 6400m2 production area. 1994 year of foundation

- Production capacity** 250 000m2 of fabrics/13000 units of ready garment per month. **Order from 20 pieces**
- Products & Services** Fabrics, Table linen (table runner, napkins, tablecloths), Women, Men and Kids collection of clothes (blouses, dresses, skirts, shirts, pants)
- We offer** **Private label.** Fabrics, Table linen.
- Certifications** The company is certified with quality control system according to the requirements of DSTU (National Standard of Ukraine) ISO 9001:2015
- Looking for** Designers, Independent stores, Wholesalers, Supermarkets and Hypermarkets, Larger retailers (chains), Online Distribution Buyers, Specialty Stores (medical), Sewing production.
- Export background** Czech Republic, Germany, Moldova, USA, Poland.

Our clients



it's Oksana



Kateryna Syrotenko,
Director of Sales and Business Development.

☎ +380997403848

@kateryna.syrotenko@edelvika.com

🌐 <https://edelvika.com/>

SEE OUR PRESENTATION



Implemented by:



FRAMI ORE

FRAMI ORE is a modern production R&D workshop that combines the capabilities of textile prototyping with serial production of special clothing and everyday clothing

Production capacity **50-3000 units. Order from 20 pieces**

About Us The Framiore clothing brand is about respect for the world around it. Starting from the choice of partners, suppliers and working conditions of employees to the final beneficiaries.

Products & Services We specialize in women's and men's clothing, shirts, pants, dresses, skirts, T-shirts, hoodies. We have experience in the development and production of overalls and school uniforms.

- development of a new product depending on the request and functional tasks;
- development of models and constructions of special clothes and everyday clothes;
- production of functional prototypes;
- broke the pattern according to size,
- development of technological maps for production without losses;
- waste management;
- sewing batches of clothes for the customer (from 20 to 3000 pieces)

We offer **Private label.** We offer contract manufacturing, cooperation in development, selection of materials, branding (textile printer, silk screen printing, embroidery machine, packaging, logistics. We are also ready to cooperate with networks to sell our own line.

Looking for Designers, Independent stores, designers, multi-brand stores, boutiques, orders from private label brands, orders for corporate clothing and special suits

Export background Great Britain, the Netherlands



Natalia Naida, Owner
☎ +380676562723
@ nn@framiore.com
🌐 <https://framiore.com>

📷 [Instagram](#)
📘 [Facebook](#)
🌐 [LinkedIn](#)

**SEE OUR
PRESENTATION**



Parasol'ka is a Ukrainian sustainable brand of textile products and leather accessories

Production capacity **400-1000** units per month. **Order from 20 pieces**

About Us The main type of activity of Parasol'ka: creation of raincoats, garment bags, organizers for transporting and storing things. The main mission of Parasol'ka is to create a culture of storage and travel more convenient and aesthetic. ISO certified

Products & Services women's and men's raincoats, textile and leather covers and organizers for transportation, leather and textile accessories

We offer **Private label.** Contract manufacturing under his brand, finished products, unique design
We create corporate gifts (raincoats ,key chains, travel sets, travel and clothes bags) - small but important things to underline your brand value and leave pleasant reminders about it for your partners and customers.

- Looking for
- Designer clothes and accessories rental/selling companies
 - Retailers
 - E-platforms (customers: often travellers, business people, bank and office managers)
 - Companies whose staff wear uniform and want to make the business unique (Airline crews)
 - Collaboration with hotels, airlines, tourists agencies (VIP segments), tourist information shops, marketing products manufacture for big companies)
 - Wedding dresses manufacturers/shops, Smart designer clothes shops/ manufacturers

Export background Poland, Germany, Estonia, Japan, USA + to 34 countries through ETSY

Our clients



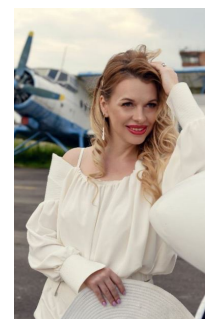
softserve



OH MY LOOK! YARMICH



Implemented by:



Viktoria Denyshchenko,
owner

☎ +380508046321
@ your.parasolka@gmail.com

🌐 [See our Website](#)
📷 [Instagram](#)

[SEE OUR PRESENTATION](#)



TK-Style is a modern CMT sewing factory founded in 2003, specializing in the production of womenswear and menswear

Production capacity **5000** units per month. **Order from 20 pieces**

Products & Services Sewing of outerwear is our main specialty. Also, sewing shoulder and waist garments, and uniforms. Developing a mock-up according to the customer's designs/ideas. We offer patternmaker and design services for the assortment: women's wear, kid's wear and customer-special gear. Modern technological and automated equipment helps to fulfil orders with the best quality.

We offer **Private label**. Full cycle of services. From the development of the sample and preparation of the premium product to the delivery to the point of sale without loss of quality.

Certifications 2021: evaluation of innovative management IMP³ROVE Certification. Audits: in 2021 "SMETA 2- Pillar", "SMETA 4- Pillar" carried out by "Intertek" (TQA). 2019 Social Compliance Audit, carried out by "Omega Compliance" international company. "Technical audit", carried out by "SGT Group" international company.

Looking for Designers. Trading company operating worldwide with manufacturing throughout Europe. Small and medium high quality brands with focus on shoulder and waist garments.

Export background Germany, France, Italy, Poland, Bulgaria. USA

Our clients



MARC JACOBS

ouï

sessùn

courrèges

s a n d r o

PARIS

IVY & OAK

DE FURSAC

ISABEL MARANT



Daria Kharenkova,
Business Developer

+353852852727
@ d.kharenkova@tk.ua

<https://tkstyle.pro/en>
in LinkedIn

SEE OUR PRESENTATION



Implemented by:





Gusseva Design Atelier is a production where clothes are designed and sewn to the order of fashion brands and fashion designers

- Production capacity** 2000 dresses or 700 jackets, 2000 pants, 2000 shirts and blouses per month. **Order from 20 pieces**
- About Us** We have been developing and tailoring clothes in small and medium batches since 2017. Our production cooperates with fashion designers, brands that are interested in high-quality tailoring of clothing collections.
- Products & Services**
- Design of designer clothes (women's and men's clothing), complex designs from difficult fabrics
 - Patterns development, according to sketches, photos, prototypes
 - Work with fabrics and accessories, everything down to the last detail
- We offer** **Private label.** Clothing development from sketch to finished product, production of patterns, work with patterns and fabric of clients, help with the selection of fabric and accessories, shipping from Poland.
- Looking for** Designers, fashion brands, companies that need clothing manufacturing, from pattern development to tailoring.
- Export background** USA, Denmark, France, Germany, Austria, Poland, South Africa.

Our clients

BIRGITTE
HERSKIND

Nia&Far
READY TO WEAR

ISNURH

Sasha La Mer



Olena Husyeva, Owner

+380676737740

+38098733837

@ design.atelje.ho@gmail.com

www.gusseva.com.ua

[SEE OUR PRESENTATION](#)

Garne

GARNE is a Ukrainian garment factory with a full production cycle. Garne is a Ukrainian women's clothing brand

Production capacity **8000** units per month. **Order from 20 pieces**

About Us We produce women's clothing. Production is based on Lean principles. We offer a wide range of sizes S-4XL. The company invests in energy-efficient technologies. Own warehouse and logistics - all processes are automated. We have unique experience in creating and running an online store.

About Brand Garne is a Ukrainian women's clothing brand. Our mission is to remind women how important it is to think about themselves, so we give every woman the opportunity to experience joy and pleasure in her everyday life.

Products & Services Women's dresses, suits, jackets, pants, skirts, blouses

We offer **Private label.** Ready-made products from a Ukrainian brand. We also offer unique designs as we have our own design department, we will print your illustrations and logos on our products. Also, you can order products with your own labels. Or, together with our experienced team of designers and designers, develop your own line of clothing. These services are available not only for large retailers, but also for startups and budding designers

Looking for Designers. Wholesalers, larger retailers (chains), Online Distribution Buyers, agents



Oksana Kharkina, owner

+380673818776

@ oksanagarne@gmail.com

www.garne.com.ua

[Instagram](#)

[Linkedin](#)

SEE OUR PRESENTATION

A Z U R I

Azuri is a manufacturer of women's apparel, retailer and wholesaler

Production capacity **10700** units per months. **Order from 20 pieces**

About Us Azuri is a manufacturer of women's apparel, retailer and wholesaler. Production facilities are located in Ukraine. There is also a branch and a warehouse in Romania.

Azuri is a women's clothes brand. We work in the middle, minus middle price segment.

We have 2 main collections and make drops every two-three weeks.

Most part of our collections is in stock in warehouses.

We have our own production, so we carefully monitor all stages of the creation of clothes, from the selection of fabrics and the manufacture of patterns to the final release of products.

Products & Services Dresses, skirts, blouses, shirts, pants, jackets, shorts, t-shirts, basic sportswear, basic home wear.

We offer **Private label.**

We propose ready collections with our brand name. We propose our collections with the brand name of the customer

Looking for Designers. Independent stores, multi-brand stores, boutiques, importers, wholesalers, larger retailers (chains), online marketplaces, Online Distribution Buyers, distributors, agents.

Export background We have exporter to Romania and work with the biggest marketplace Emag, have distributor in Poland and they work with Zelando Poland. Have warehouse and agent in France, work there with online B2B platform Faire, Ankorstore, Online shops and marketplaces such as showroomprive. Have exported to Norway and to Netherlands – private small shops.



Iryna Zhorzholiani,
Co-owner

+380674863736

@ irina@azuri.ua

🌐 <https://www.azuri.ua/en/>

@ [Instagram](#)

f [Facebook](#)

[SEE OUR PRESENTATION](#)

VARNO

"VARNO" LLC is a modern company producing men's shirts and women's blouses. We work on tolling raw materials.

Production capacity **6000 pcs per month. Order from 20 pieces**

Products & Services Coats, Blouses, Dresses

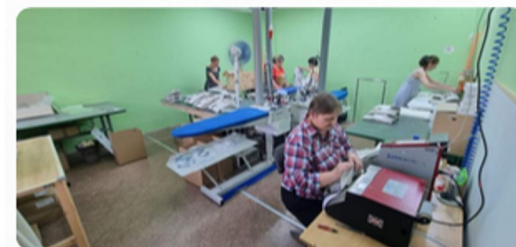
We offer **Private label.**

We offer tailoring services of excellent quality; high speed of order processing; professionalism, conscientiousness and understanding on the part of the service personnel; consideration of various options for cooperation and the solution of various issues.

Looking for Designers, Clients to work on tolling raw materials

Our clients Polaris, Wilkmar, Voroni.

Export background Export to Lithuania, Poland, Germany, Austria



Inna Kalekina, CEO

☎ +380997679095

@ inna760612@gmail.com

COTTO

COTTO is sewing garment manufacture for clothing brands. We have been guaranteeing the highest quality and service to our customers since 2010.

Production capacity **1000** units per month. **Order from 20 pieces**

Products & Services Patterns developing, Sample sewing, Mass production (from 20 pcs per design), fabrics, hardware (or use yours), type of women's garments: jackets, coats, dresses, trousers, shirts, skirts etc.)

We offer **Private label.**
Sewing garments for their brand

- High quality just in time
- systematicity
- reliability
- professional team
- experience in export

Looking for Designers
Clothing brands
Agents of clothing brands and designers.
We cooperate with the middle, premium and luxury clothing brands all over the world.

Export background We have experience of export to such countries as USA, Italy, Great Britain, France, Poland, etc. Also we have well organized export department and different logistic companies for various budget.



Daria Opolonets, CEO & co-founder

☎ +380734161043
@ office@cottokyiv.com
🌐 www.cottokyiv.com

@ [Instagram](#)

[SEE OUR PRESENTATION](#)



Mililook is famous Ukrainian brand for girls. Mililook fuses style and comfort for girls, exuding elegance and charm.

Production capacity **1000** units per month. **Order from 20 pieces**

About Us Mililook's mission intertwines style and comfort for girls, crafting chic designs that demonstrate elegance and charm, ensuring they feel both cozy and beautiful. Founded by two women in 2015 with a startup capital of \$700, the brand achieved astounding success, with profits reaching tens of thousands of dollars within six months.

About Brand Our ultimate goal is to bring ease, brightness, warmth, and joy to our customers' lives.

Products & Services Exclusive clothing for girls Outwear (Coats, Jackets, winter clothes, trench coats) , suits, school uniform, homewear (pajamas, kigurumi)

We offer Designer clothes for girls
Private label.
Open for contract manufacturing

Looking for Independent stores, multi-brand boutiques, online shops specializing in children's clothing

Export background Poland and England



**Diana Melnychuk,
Co-Founder**

+380504068504
mili.look.box@gmail.com

@ [Instagram](#)

**SEE OUR
PRESENTATION**



The company is specialized on the production of children's and baby clothing in the «Easy to wear» format, production of clothing for kids from birth to 10 years.

Production capacity **1000** units per months. **Order from 20 pieces**

About US Our brand is running from 2007 and we have garments for daily use, special events (baptism, etc.), outerwear, etc in our assortment. We also have possibility of personalization of products using embroidery.

Products & Services Our assortment includes garments for daily use, special events (baptism, communion, etc.), outerwear, etc.

We offer **Private label.**
We can offer many types of cooperation: a collection for the client's brand, making individual orders with the possibility of using embroidery, silk screen printing, cooperation in the sale of own TM products is also possible. Our production facilities are located right next to the border with the European Union, which makes it possible to speed up the delivery of the goods

Looking for We are looking for cooperation with Independent stores, designers, Specialty Stores, boutiques for newborn, Online shops, specializing in the sale of clothing for children from birth to 10 years.



**Iryna Petrova,
Owner**

☎ +380674054536
@ kiev@mkarapuz.com.ua

**SEE OUR
PRESENTATION**



GUDU brand was created in 2015 in Kyiv. GUDU's core mission is female empowerment through creation of exquisitely tailored looks emphasising femininity.

Production capacity **100** units per month

Products & Services Exclusive women's apparel: Jackets, Trousers, Dresses, Skirts, Coats, Tops.

We offer Ready-to-wear designer clothing of premium quality.

Looking for Independent stores, multi brand stores, bouquets, Online and offline Distributor Buyers, fabric sales.

Export background US, Canada, UK, France, Italy, Saudi Arabia, Australia, China, Japan, UAE, Sweden, Austria

Find Our Brand In

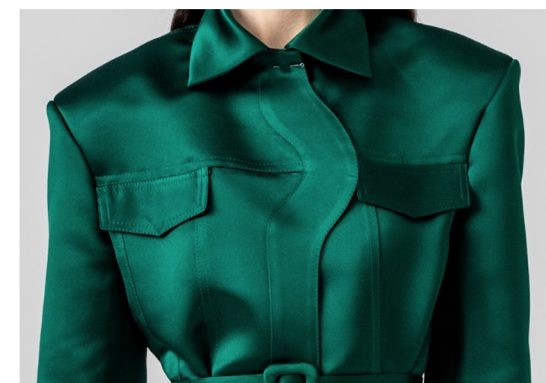
Visit Us

Gallery Gazette Tokyo, Japan
WEI STUFF SPACE Taiyuan, China
75RedChurch London, UK
Pattern, Saudi Arabia
Nass Boutique, Kuwait
Showroom BUTTURINI Salo, Italy

Fashion Week 2023, Budapest

Open Soon

PATTERN, Riyadh
ERALDO, Reggio
JOFRE, Barcelona
FELACE, Caserta Italy
75 REDCHURCH, London
JULIAN FASHION, Multi door Italy
Frankly, Paris
Frankly, NY



Yana Linyva CEO

+380671681849

@ yana@gudu.ua

🌐 www.gudu.ua

📷 [Instagram](#)

SEE OUR PRESENTATION



Implemented by:





Ricca Sposa is a dynamically developing brand that represents the bridal fashion industry. We craft wedding and evening wear of exclusive designs, impeccable quality and timeless beauty.

Production capacity **1000** units year. **Order from 2 pieces**

About Us Ricca Sposa dresses have found their happy owners in more than 50 countries around the world. And the number of stores that appreciate the products of our company increases greatly with each new collection launch.

Products & Services Wedding dresses

We offer Unique design, quality fabrics, handmade, fast manufacturing, production according to individual standards of the brides

Looking for Independent stores, multi-brand stores, boutiques, importers, wholesalers, larger retailers (chains), Online Distribution Buyer

Export background Bulgaria, Germany, France, Norway, Poland, Australia, Czech Republic, Slovakia, Croatia, Slovenia, France, UAE, Portugal, Italy, Albania, Malta, Serbia, UK



Yuliia Lobachova,
CEO OWNER

☎ +380953150600
@ ceo@riccasposa.com
🌐 <https://riccasposa.com>

📷 [Instagram](#)
📘 [Facebook](#)

SEE OUR PRESENTATION





ZERNO is a Ukrainian sustainable fashion brand of clothes and accessories with a philosophy based on the centuries-old design and folklore motives.

Production capacity **500-1000** units per month. **Order from 20 pieces**

About Us The ZERNO brand was founded in Kyiv in 2014. Creating long-lasting clothing from true natural materials, we strive to set an example of environmental responsibility. The style created by ZERNO is timeless. Therefore, our clothes do not depend on the fleeting trends. The brand brings together artists, craftsmen and designers whose works and products are environmentally friendly and often handmade.

Products & Services Woman clothes (Dresses, Skirts, Blouses, Jackets, Coats) with the unique decorations. We use natural materials to create our collections: hemp, cotton, silk, wool, as well as clay, glass and wood. To decorate clothes, we often turn to folk techniques of embroidery and woodblock printing on textiles.

We offer **Private label.** The creative team is flexible and ready to adjust the capsule collection under consumer needs. The team can quickly develop a collection respecting the ethnic style of the customers region

Looking for Business partners who have the experience in trading in clothing industry, reliable relationships with wholesalers, chain stores will provide a new market for the company. The Company is willing to cooperate with any size of enterprises (concept stores, wholesalers, retailers, agents, distributors, e-shops) in any region of the world having the intention to extend its current product portfolio.

Export background **USA**



Khrystyna Patyk, owner

+380631870301
[@ceo@zerno.fashion](mailto:ceo@zerno.fashion)
www.zerno.fashion
[Telegram](#)

[SEE OUR PRESENTATION](#)

ALONA ÇINI

ALONA ÇINI. Handmade embroidery art. Exclusive sustainable ethical clothes. Clothing line is a work of art filled with a wonderful sense of love.

Production capacity **100-200** units monthly

About Brand The fashion designer Alona Çini has created a unique clothing line that brings together her family traditions. The main accent is special hand embroidery, which not only makes every item unique but also gives meaning to the clothes. Therefore, this is not just clothes, but a story of two worlds, a story of traditions.

Products & Services Clothes, dresses, pants, blouse, kids dresses, man's t-shirt

We offer Handmade embroidery, finishing product. Exclusive sustainable ethical clothes.

Certifications **Eco product**

Looking for Independent stores, multi brand stores, boutiques, importers, wholesalers, online distributor buyers agents, investors, or agencies

Export background Poland, France, Turkey

Our Clients **GIZIAGATE**



Alona Cini, Owner

+380951776817
@ alonacini@gmail.com

<https://alonacini.com/>

[SEE OUR PRESENTATION](#)

GUSHKA

Gushka is a manufacturer of products made out of Ukrainian sheep natural wool.

Production capacity **100-150** units per months

About US We have founded Gushka in 2017. And our goal was to preserve the traditions of the Carpathian weaving in modern design of woolen products.

Products & Services Carpets, rugs, poofs, pillows, gunyas (a very warm fur coat)
Our carpets are made of natural wool, without any synthetic additives. Wool is from sheep that graze freely on clean Carpathian meadows. Products are made by hand using ancient technology, which is over 100 years old.

We offer 100% eco-friendly and handmade product, individual designs based on partner samples

Certifications Quality certificate (Ukraine)

Looking for Home decor stores, designer showrooms

Export background Banana Republic USA
Objekty Belgium
Paulette Intstad Belgium
Show room Japan
France
ETSY



Nataliia Stavnycha CEO

+380997403848

@ nataliia.gushkawool@gmail.com

🌐 <https://gushka.ua/uk-ua/>

[SEE OUR PRESENTATION](#)



Vilni is a social textile production that supports Ukrainian women (forcibly displaced persons) who lost their houses by creating jobs, providing psychological help and educational opportunities.

Production capacity	Fully handmade product - 300-350 units per month.
About Us	Vilni products are exclusively handmade. Handknitted product that tell the story of the Ukrainian craftswoman who made it .
Products & Services	<ul style="list-style-type: none">▪ Handmade socks, hats, scarves, mittens, hats and scarves with reflective yarn and small handmade keychains▪ Machine knitting is possible▪ Can be developing of hand finished product customized for your company with your logo and colors.
We offer	Ukrainian social enterprise Vilni offers to consider our company as a supplier of handmade goods for gifting purposes of your organization. Today we can offer: 3 types of ordinary socks, 3 types of New Year's socks, unisex hats, unisex scarves, hats and scarves with reflective yarn, mittens and mini handmade products in the form of knitted socks, hats and spheres in Ukrainian national colors. Products can be customized with your logos and colors.
Certifications	All yarn that we used are applied to certificate Oeko-Tex. Certificate of origin Eur1 (Ukraine)
Looking for	<ul style="list-style-type: none">▪ Charity funds or other organizations that support women entrepreneurship▪ Distributors for a handmade product.▪ Companies that interested in unique corporate gifts▪ Handmade shops, souvenir shops
Export background	We have B2B and B2C export clients. B2C clients who by on Etsy or website are from Denmark, Canada, Germany, Czech Republic. And B2B partner in Estonia (constant sales)



Anastasiya Bytko CEO

☎ +380991551624

@ bytko.anastasiya@gmail.com

Yana Topina Sales manager

☎ +380976911145

@ anatopina21@gmail.com

🌐 <https://vilni.design>

📷 Instagram/Facebook: vilni.design

[SEE OUR PRESENTATION](#)

The Business tour is organised within the international cooperation programme “EU4Business: SME Recovery, Competitiveness and Internationalisation”, that is co-financed by the European Union and the German Government. The programme aims to support Ukraine’s economic resilience, recovery and growth, create better conditions for the development of Ukrainian small and medium-sized enterprises (SMEs) as well as support innovation and exports. Read more: www.eu4business.org.ua

The strategic implementer of the programme is the German federal company “Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH”. The local partner for implementation is Quality Centre LLC.

To Support Us – Do Business With Us

#StandWithUkraine

Olga Trofymova, PhD, CMC

Associated Professor, Director

Quality Centre, Ukraine

W: www.qcentre.com.ua

L: <https://www.linkedin.com/in/olga-trofymova-60191b1/>

F: <https://www.facebook.com/olga.trofymova/>

E: olgatok@gmail.com

M: +380675783130

M: +436766884826

